

1. Each item inside invoice allow multiple sales

2. Each sales allow different sales weight and commission weight

3. Different payment methods allows different payment weight which allows bank charges to be deducted before commission calculation.

4. Commission summary by commission weight

4a. Special commission, extra commission etc will be displayed here

5. Allow different commission at different levels of sales amount

5a. Shop commission, target commission, headcount commission will be displayed here

HKB2B Demo
Sales commission report

Print On: 11-Nov-23
Prepared by: beauty

Shop : HKB2B Staff : Emily Wong,Betty Chan Period : 1-Nov-2023 to 30-Nov-2023
Invoice no : All to All

Date	Shop	Member code	Member name	Ref Inv No	Invoice no	Division	Item code	Item name	Invoice amount	Paid amount	Unpaid amount	Payment method	Payment amount	Sales weight	Payment weight	comm weight	Calculated amount	Commission		
Staff : Betty Chan (Betty), Senior Sales																				
09-Nov-2023	HKB2B	007	Wong Hei Ching Cindy		PSI-00195	ET02	Eye Treatment B	15000.00	15000.00	0.00	Cash	7500.00	50.00%	100.00%	6.00%	7500.00	450.00			
09-Nov-2023	HKB2B	011	Chau Sze Ching Vivian		PSI-00196	FLEXI01	Flexi-Treatment 01	15000.00	15000.00	0.00	Master	10500.00	70.00%	97.00%	10.00%	10185.00	1018.50			
													Subtotal	18000.00			17685.00	1468.50		
																	Sales commission			
																	6.00%	7500.00	450.00	
																	10.00%	10185.00	1018.50	
																	Lumpsum commission			
																	below (<) 30,000.00, Senior Sales, 1.00%	All	17685.00	176.85
																	Total commission for Betty Chan (Betty) :		1645.35	
Staff : Emily Wong (Emily), Senior Sales																				
09-Nov-2023	HKB2B	005	Lee Pui Yan Zoe		PSI-00194	ET01	Eye Treatment A	60000.00	60000.00	0.00	Visa	60000.00	100.00%	97.00%	8.00%	58200.00	4656.00			
09-Nov-2023	HKB2B	007	Wong Hei Ching Cindy		PSI-00195	ET02	Eye Treatment B	15000.00	15000.00	0.00	Cash	7500.00	50.00%	100.00%	6.00%	7500.00	450.00			
09-Nov-2023	HKB2B	011	Chau Sze Ching Vivian		PSI-00196	FLEXI01	Flexi-Treatment 01	15000.00	15000.00	0.00	Master	4500.00	30.00%	97.00%	10.00%	4365.00	436.50			
													Subtotal	72000.00			70065.00	5542.50		
																	Sales commission			
																	8.00%	58200.00	4656.00	
																	6.00%	7500.00	450.00	
																	10.00%	4365.00	436.50	
																	Lumpsum commission			
																	from (>=) 70,000.00 to (<) 100,000.00, Senior Sales, 5.00%	All	70065.00	5605.20
																	Total commission for Emily Wong (Emily) :		11147.70	
Grand Total													90000.00			87750.00				

Commission amount